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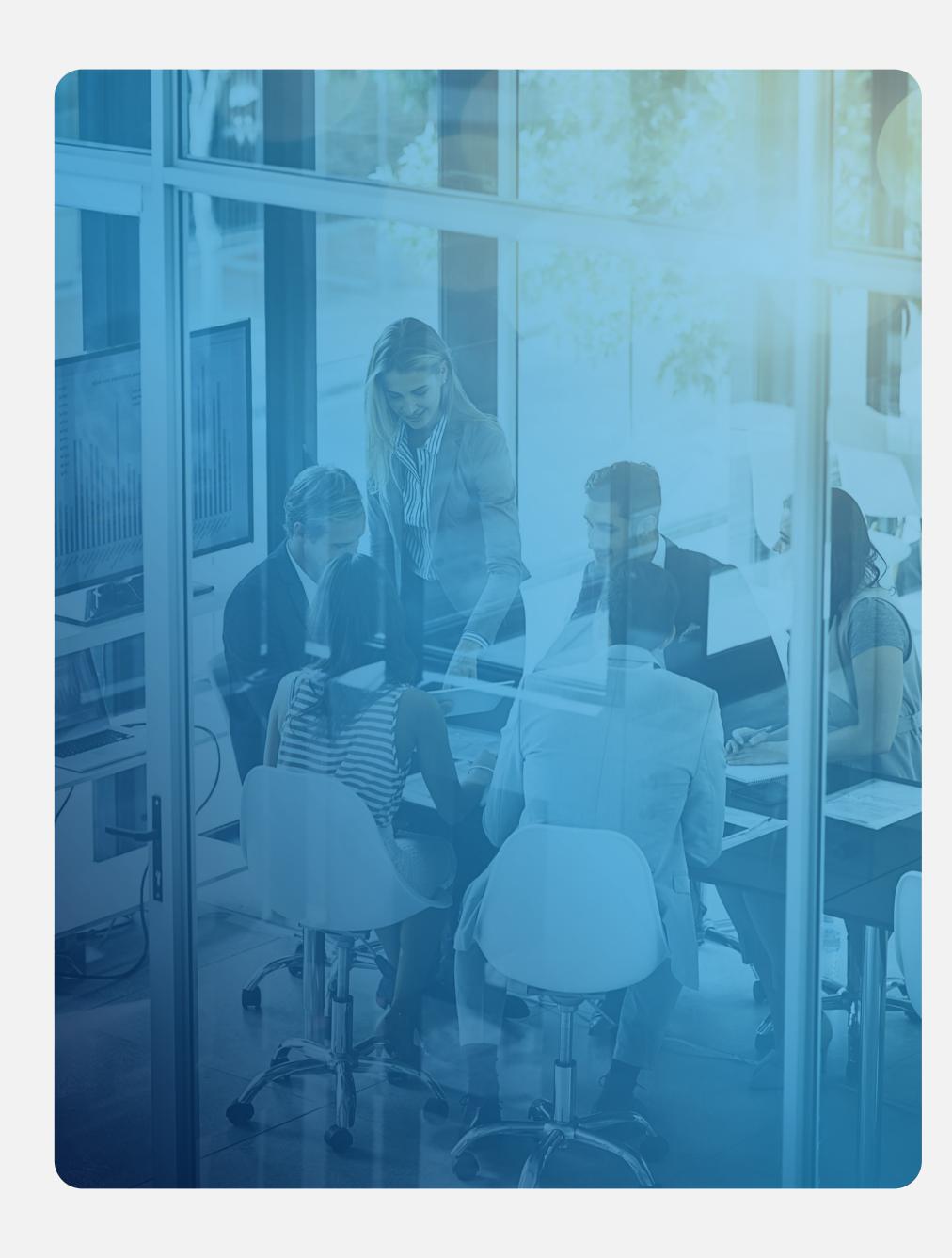
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### 01 Challenge

While insurers feel the need to transform their legacy, many are reluctant to go ahead due to the perceived high cost and complexity of modernization initiatives.



### The legacy IT systems challenge

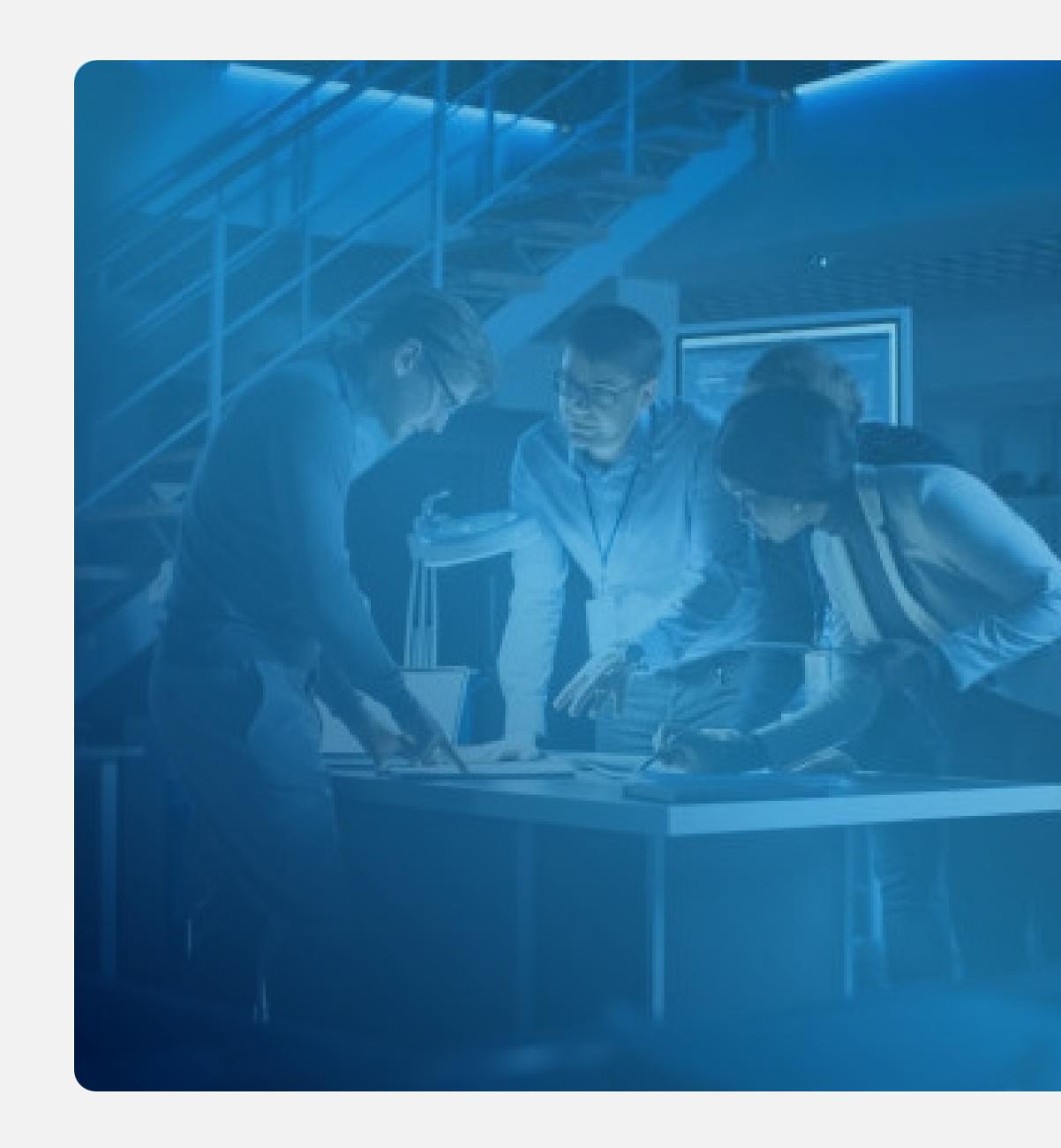
The growing demand for digitalization, improved customer experience, new business models, and integration with ecosystem partners are putting a strain on insurers' legacy systems that have a hard time keeping up with existing requirements with no or only very limited roadmaps for the future.

Insurers' operations teams struggle with the increasing business pressure, impacting insurers' agility to remain competitive and future-oriented.

### The modernization project challenge

As insurers understand the need to transform and overhaul their legacy technology, legacy modernization remains a high priority.

However, many insurers are reluctant to go ahead with modernization projects because of the cost and complexity of replacing outdated Software and IT systems.



### How to overcome the challenge?

To understand the real business value and the impact of modernization and to successfully advocate legacy replacement initiatives, insurers must look well beyond their existing legacy experiences.

Insurers must dive deep to understand the four key areas of modern insurance technology-platform differentiation: advanced features, capabilities, operating models, and benefits.

### To four key areas of modern digital platform differentiation

### 1. Beyond legacy features

Insurers must dive deep to understand the features that go well bound the existing core systems.

### Beyond legacy operational models

Insurers should opt for control over timelines and cost of change by looking for capabilities and tools that go beyond traditional software.

### 2. Beyond legacy capabilities

Insurers should seek technical capabilities that will support their digital transformation, make them agile, and fast at everything they do.

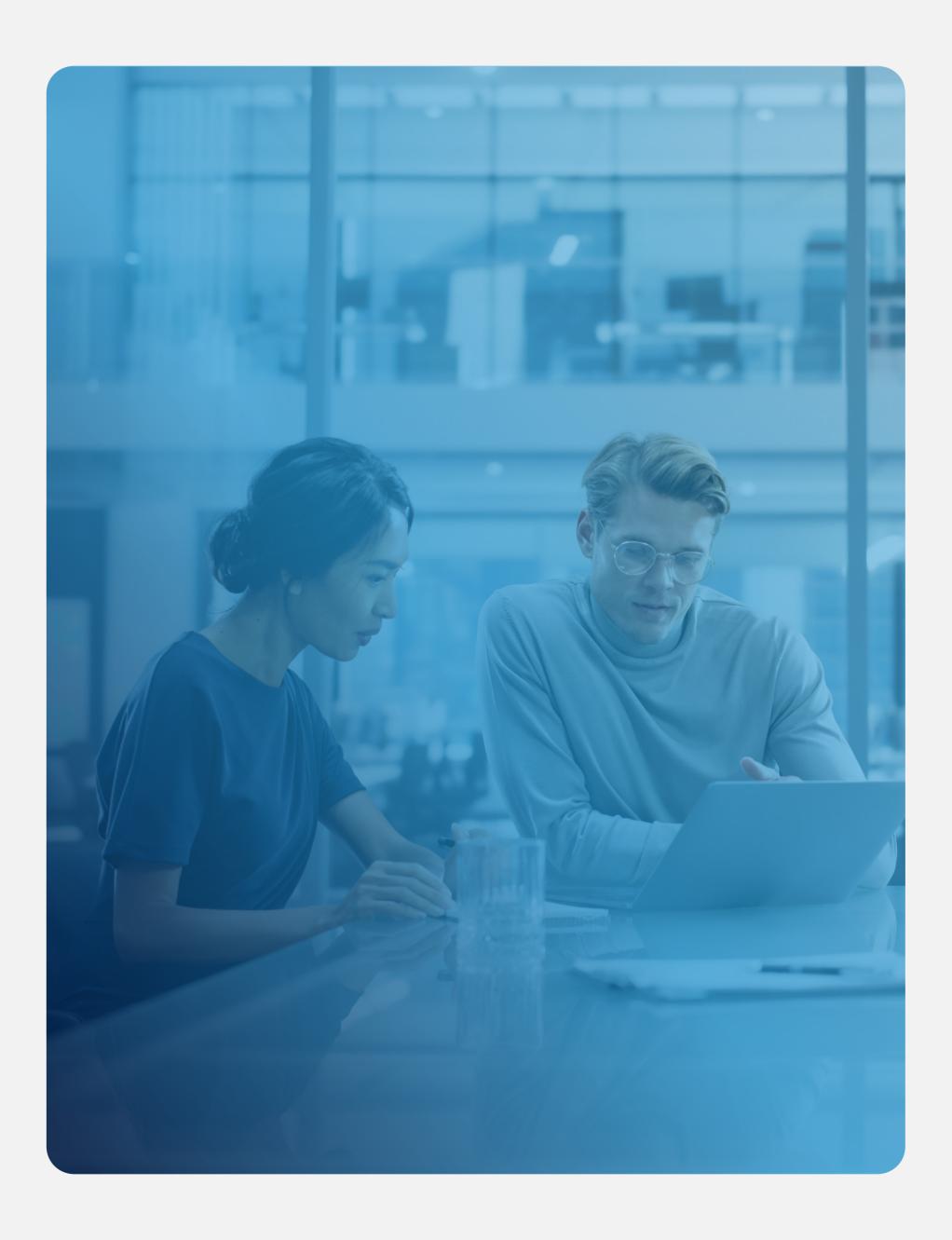
### 4. Beyond legacy business value

To advocate the modernization investment, the strategy, and the vision related to the business goals should set the destination for the project.

### 02 Solution

Adlnsure - the insurance platform that will keep pace with the ever-changing market requirements and redefine your expectations about modern technology.





# The only future-proof solution is legacy replacement

While replacing legacy systems might be risky, it is nevertheless needed for any insurer looking to stay competitive in the rapidly shifting market. THE SOLUTION —

# Adlnsure – a modern platform well beyond the core

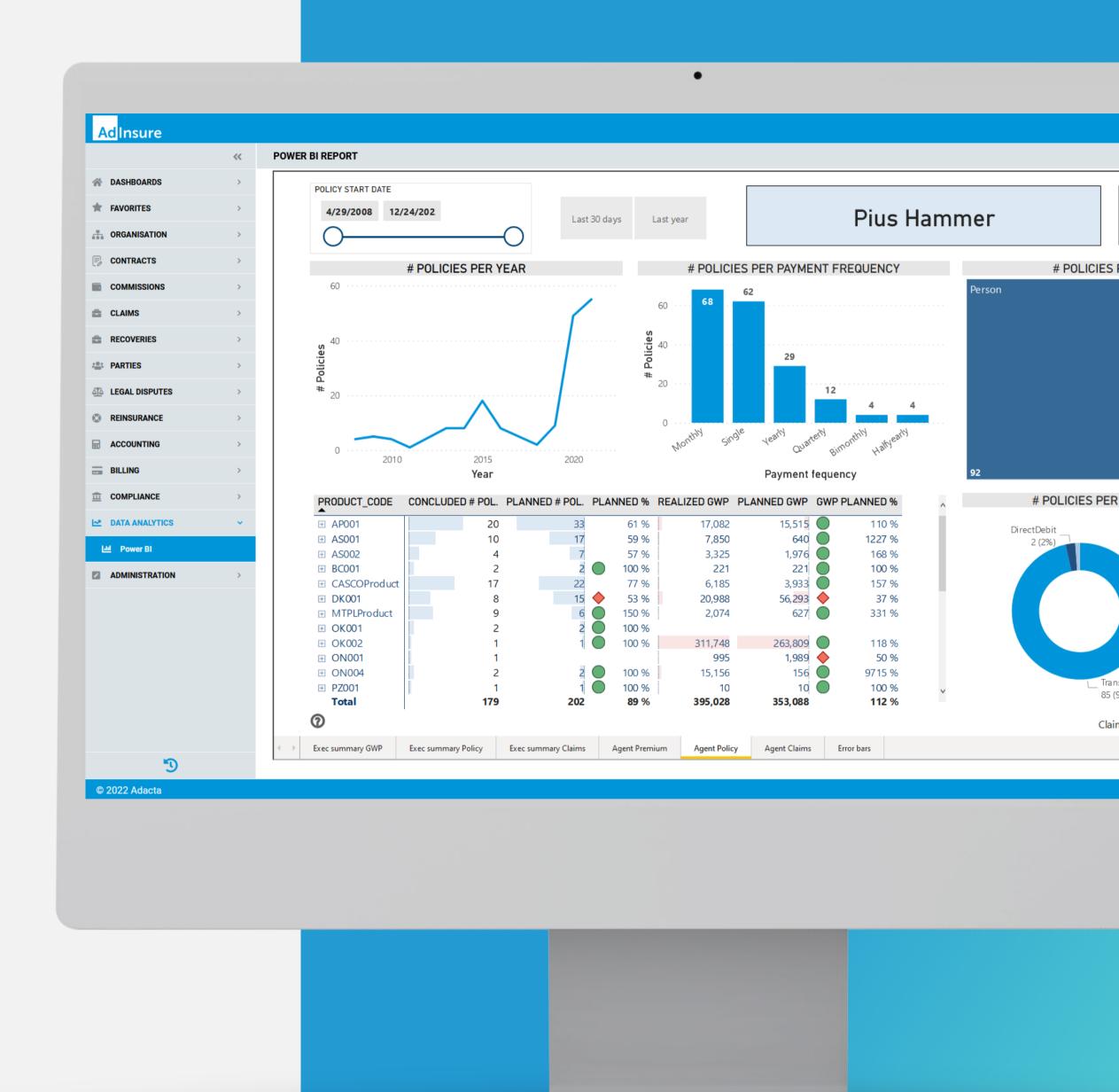
Keeping pace with the ever-changing market requires stateof-the-art technology. Adlnsure will help you modernize your legacy and redefine what you expect from technology:

• Features: Core + Data + Digital

Capabilities: Cloud, low-code, Open API

Operational models: Choice of self-sufficiency

**Business Value:** Agility for the digital age





### Analyst about Adinsure

"We think the vendor has a clear vision and roadmap for its products, creating a balance between technology and business functionality requirements. With this philosophy, we think Adacta has the potential to grow rapidly beyond its local markets."

Celent in PAS in the EMEA Life Insurers 2021

### 03 Features

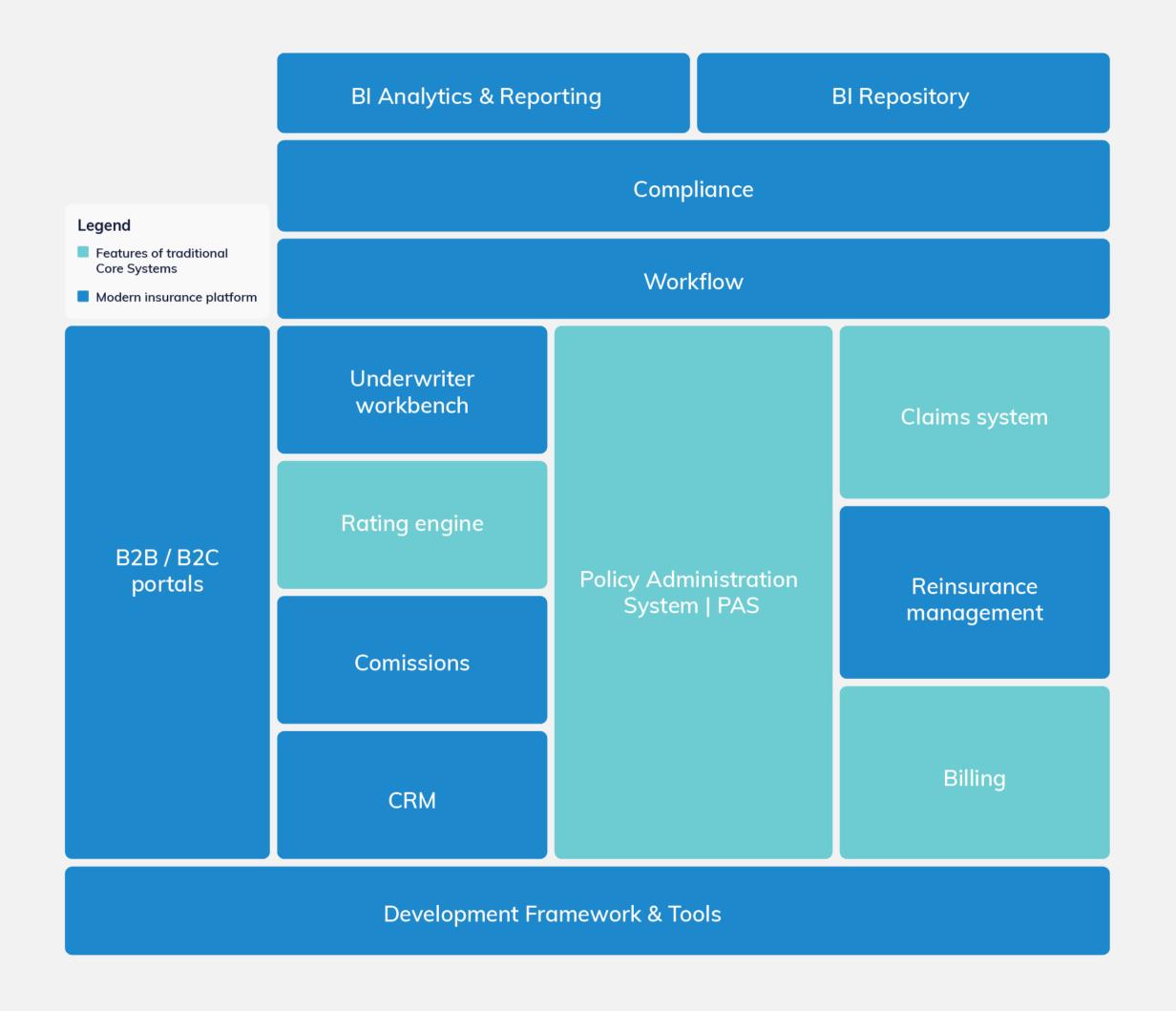
AdInsure provides support for all insurance core processes and even reinsurance. It also includes productivity tools such as B2B portals and data and analytics.

ADINSURE, BEYOUND THE LEGACY FEATURES —

# Features well beyond traditional core systems

Adlnsure provides features and productivity tools for your Business and Operations teams.

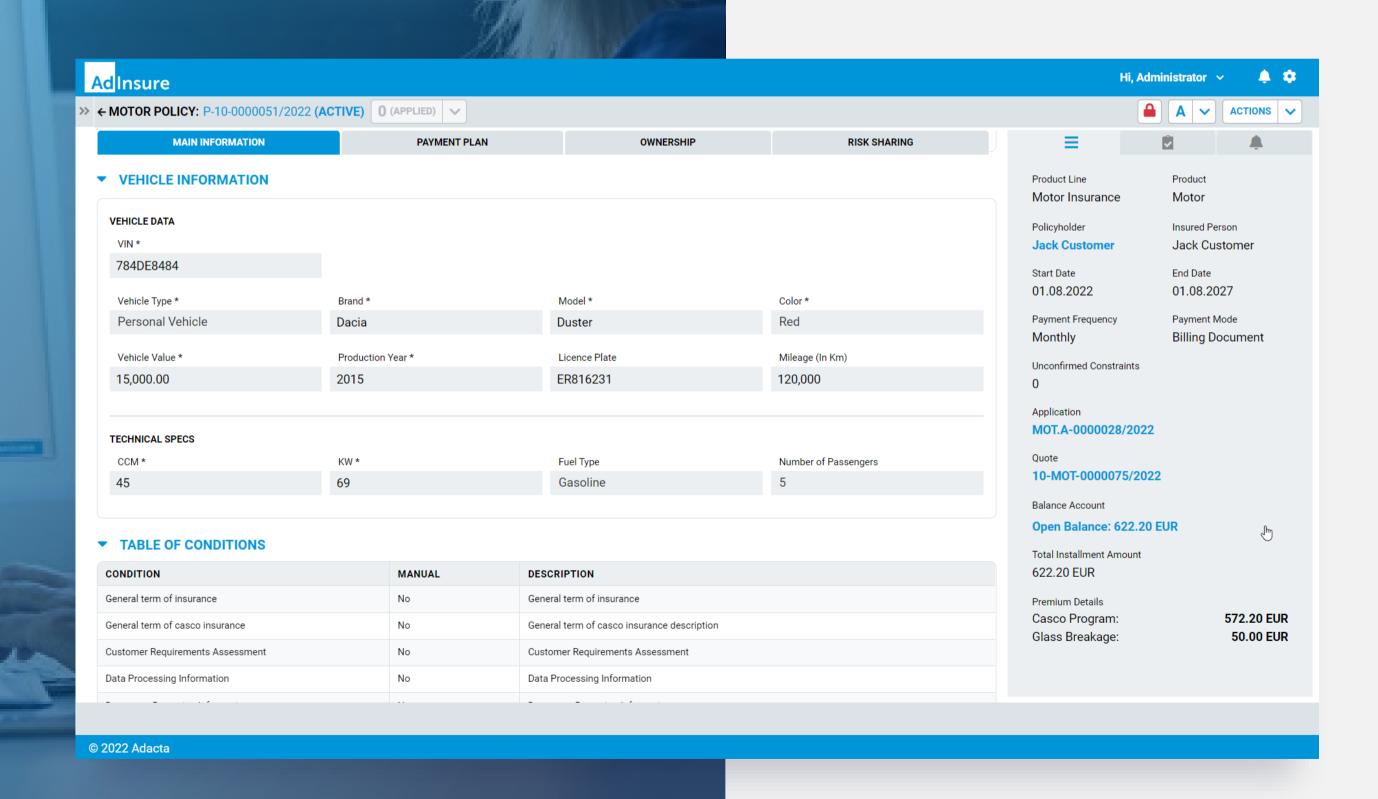
- Core features: PAS, Claims, Billing
- Non-Core features: Reinsurance, Commissions management, 360-view
- Regular updates to regulatory Compliance
- Portals
- Data and Analytics





### Policy Administration

AdInsure Sales and Policy Management modules provide all features needed to replace your legacy PAS core, including new business submission, policy management, and Underwriting.



### Sales Agent Portal

The digital tool for insurance sales channels includes an overview of the quote and policy processes, tasks and assignments, 360-degree client view, readily available reports, and customizable dashboards.

**Ad**Insure

M DASHBOARDS

- ORGANISATION

CONTRACTS

Policy Management

+ Travel Policy

Life Products

+ Life Application

+ Unit Linked Quote

Unit Linked Management

COMMISSIONS © 2022 Adacta

+ Legal Protection Quote

+ Corporate Worldwide Policy

**FAVORITES** 

PERSPEKTIVA QUOTE PER-0000020/2022 (DRAFT)

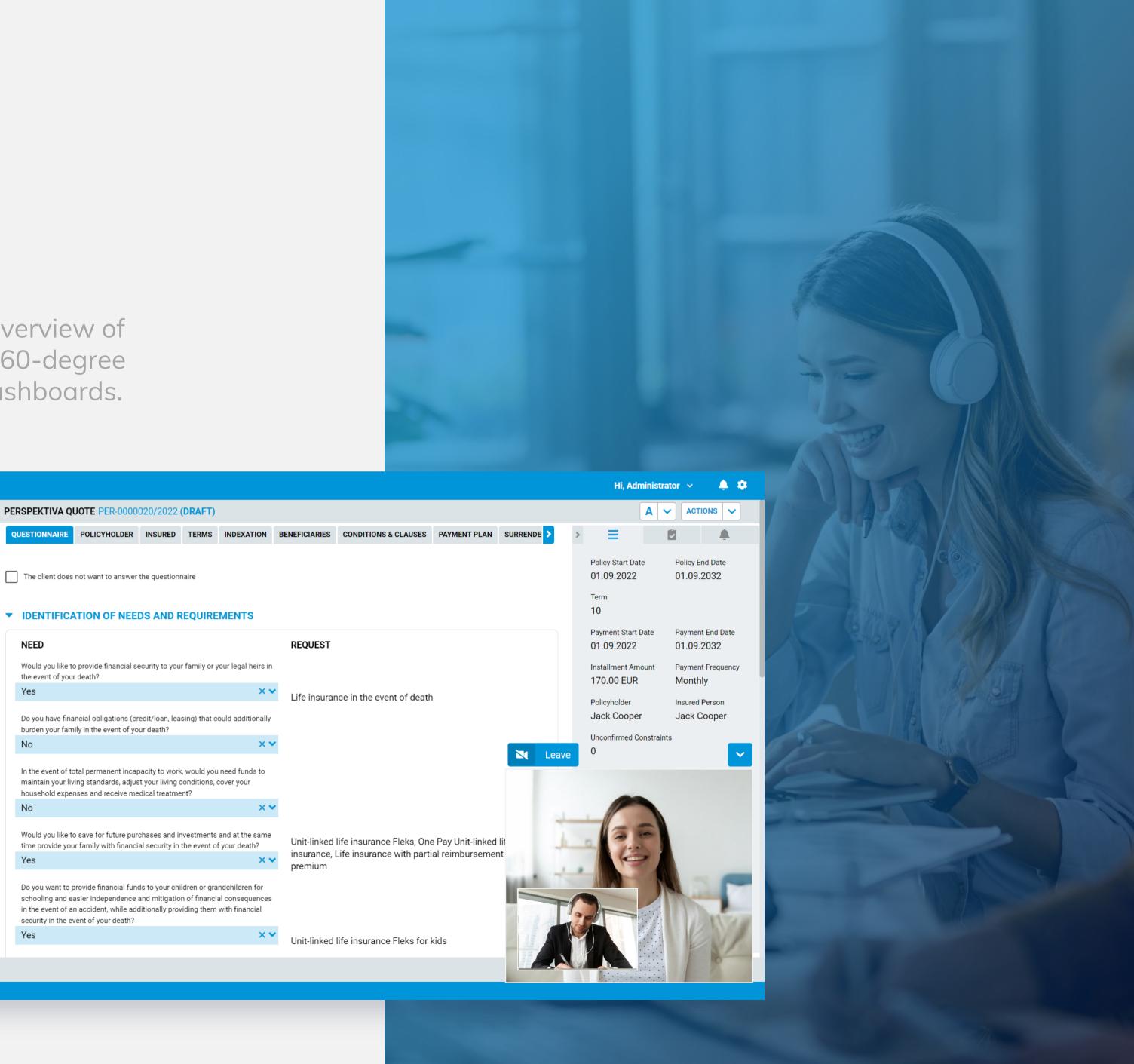
The client does not want to answer the questionnaire

burden your family in the event of your death?

household expenses and receive medical treatment?

security in the event of your death?

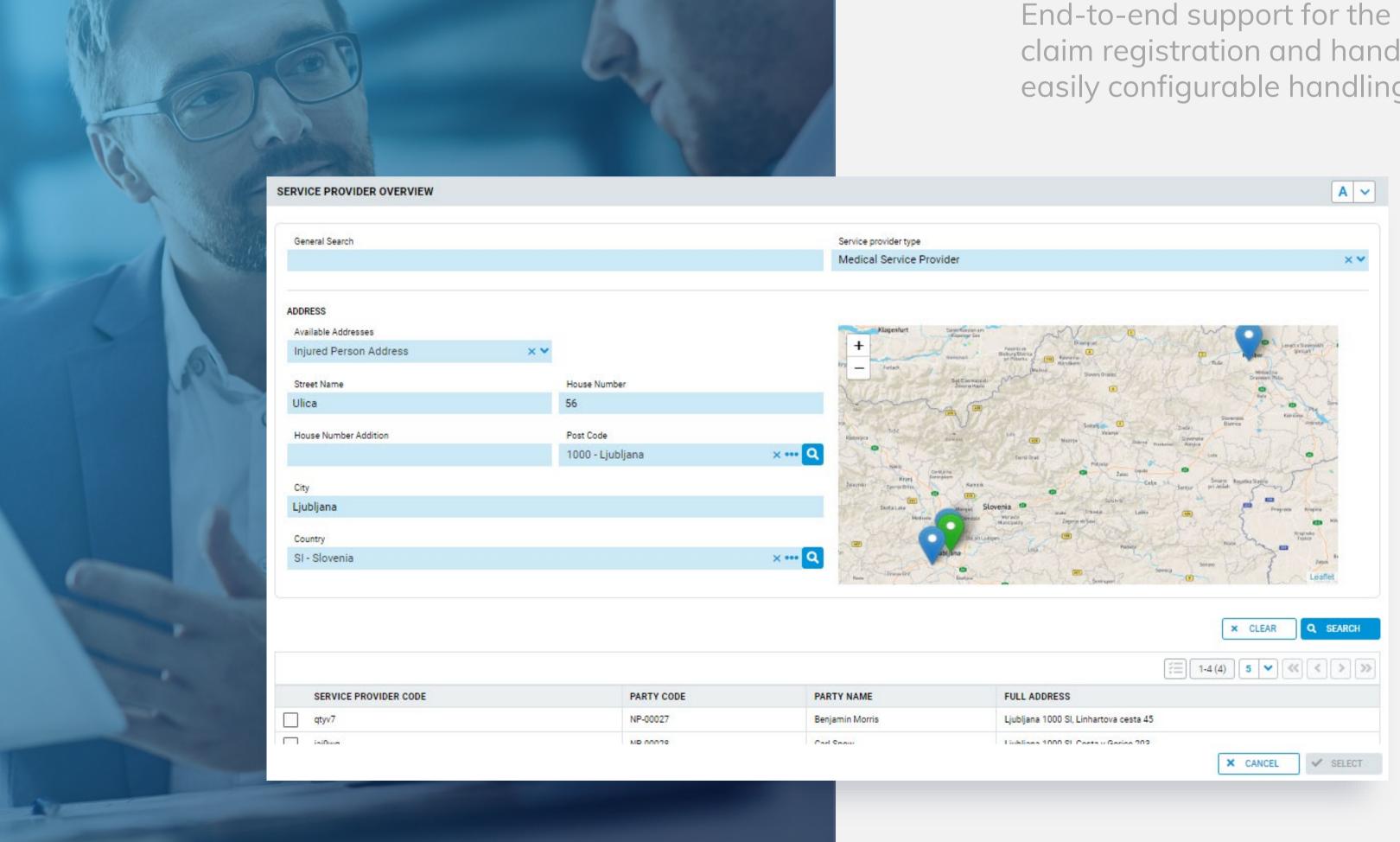
the event of your death?





### Claims and Recoveries

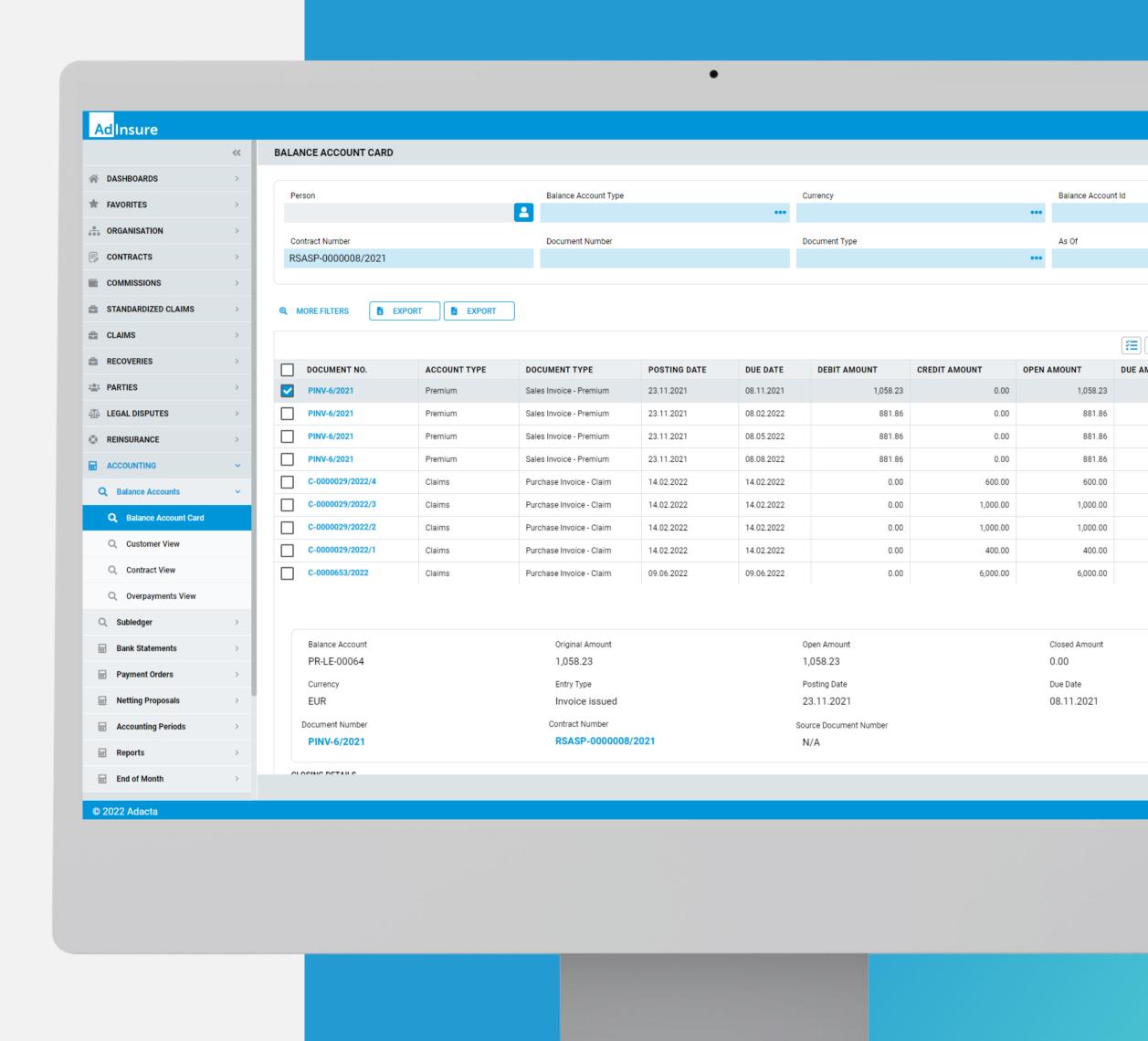
End-to-end support for the claims teams that includes everything from claim registration and handling to liquidation. Leverage complex, yet easily configurable handling procedures for different types of recoveries.



#### **KEY FEATURES** —

### Billing and Accounting

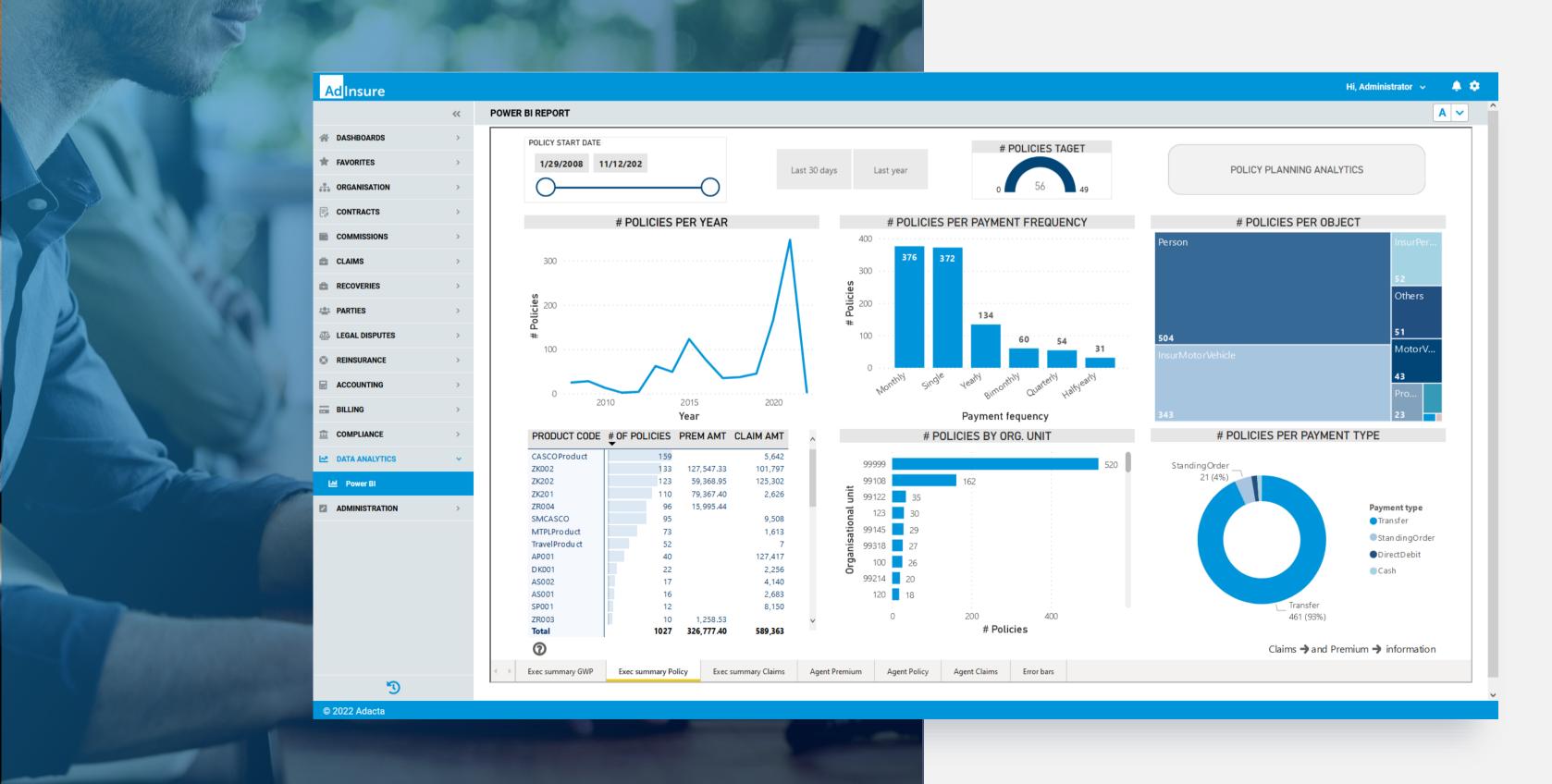
A powerful suite of tools for financial obligation management that supports the automation of invoicing, billing, direct debit, and dunning processes.





### Data and Analytics

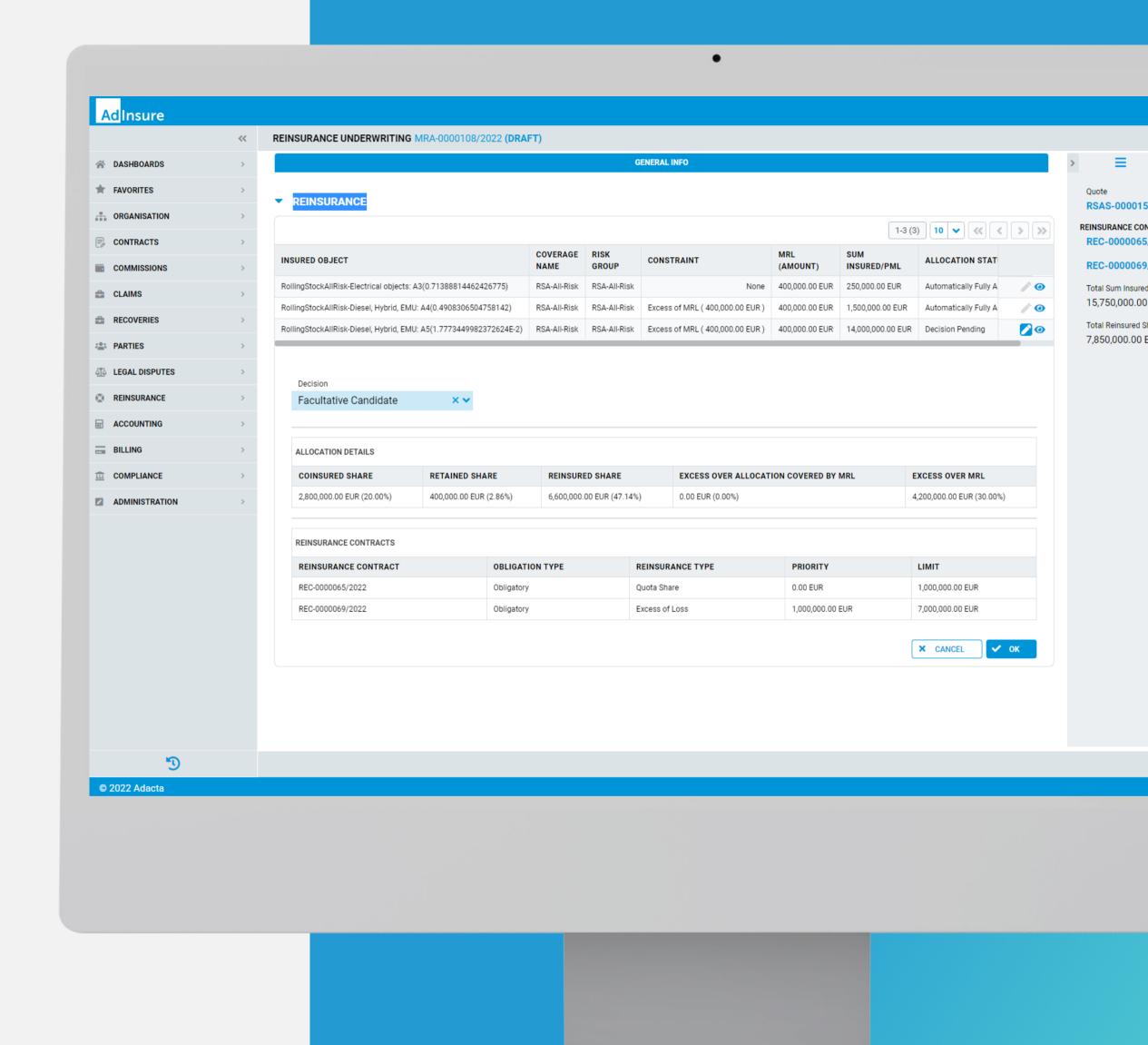
Real-time reporting and decision-making capabilities are integrated directly into Adlnsure platform's dedicated analytical data warehouse.



#### **KEY FEATURES** —

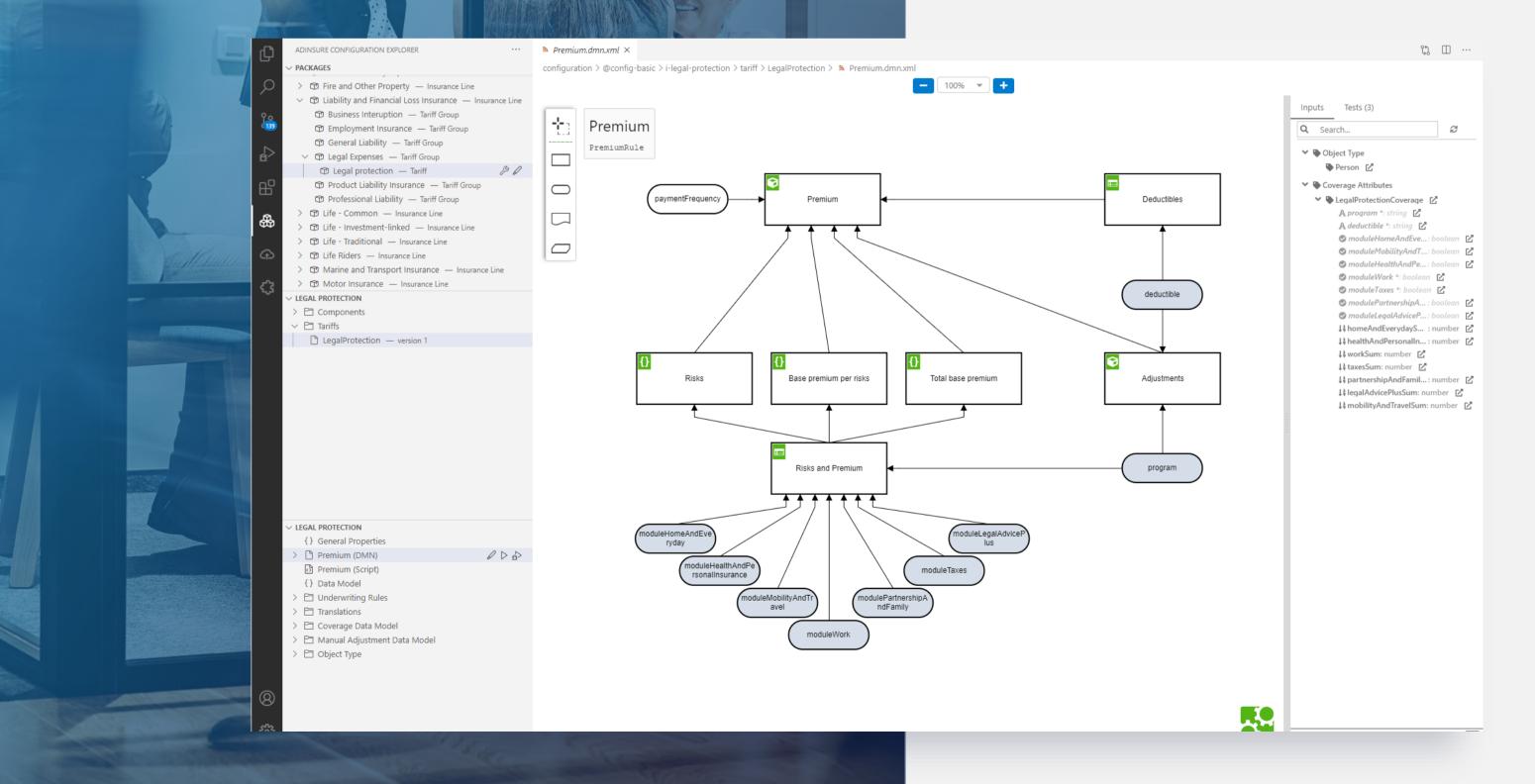
### Reinsurance

Includes all processes related to sharing of excess risk, reinsurance contracts, and Bordereaux management.





# Insurance product design and configuration



Low-code / no-code tools for simple and fast product configuration and deployment.

### 04 Capabilities

AdInsure provides all the capabilities a modern insurer needs to remain agile and competitive. From cloud and low-code to process automation and out-of-the-box API.



ADINSURE, THE CAPABILITIES —

### All the capabilities of a digital insurer

INTEGRATION FRAMEWORK

**MULTI-COUNTRY** 

From Cloud and SaaS support to data and process automation, digital ecosystems integration, low-code driven architecture, to multi-currency and multi-country.

### A modern integration framework

http://localhost:60000/api/pas/contracts/GroupTravelQuote/1/ >

/ Create a new GroupTravelQuote contract.

/id/{id} Retrieve a GroupTravelQuote Contract by ID.

/{number} Update the specified GroupTravelQuote Contract.

/evaluation Evaluate the provided a GroupTravelQuote contract document.

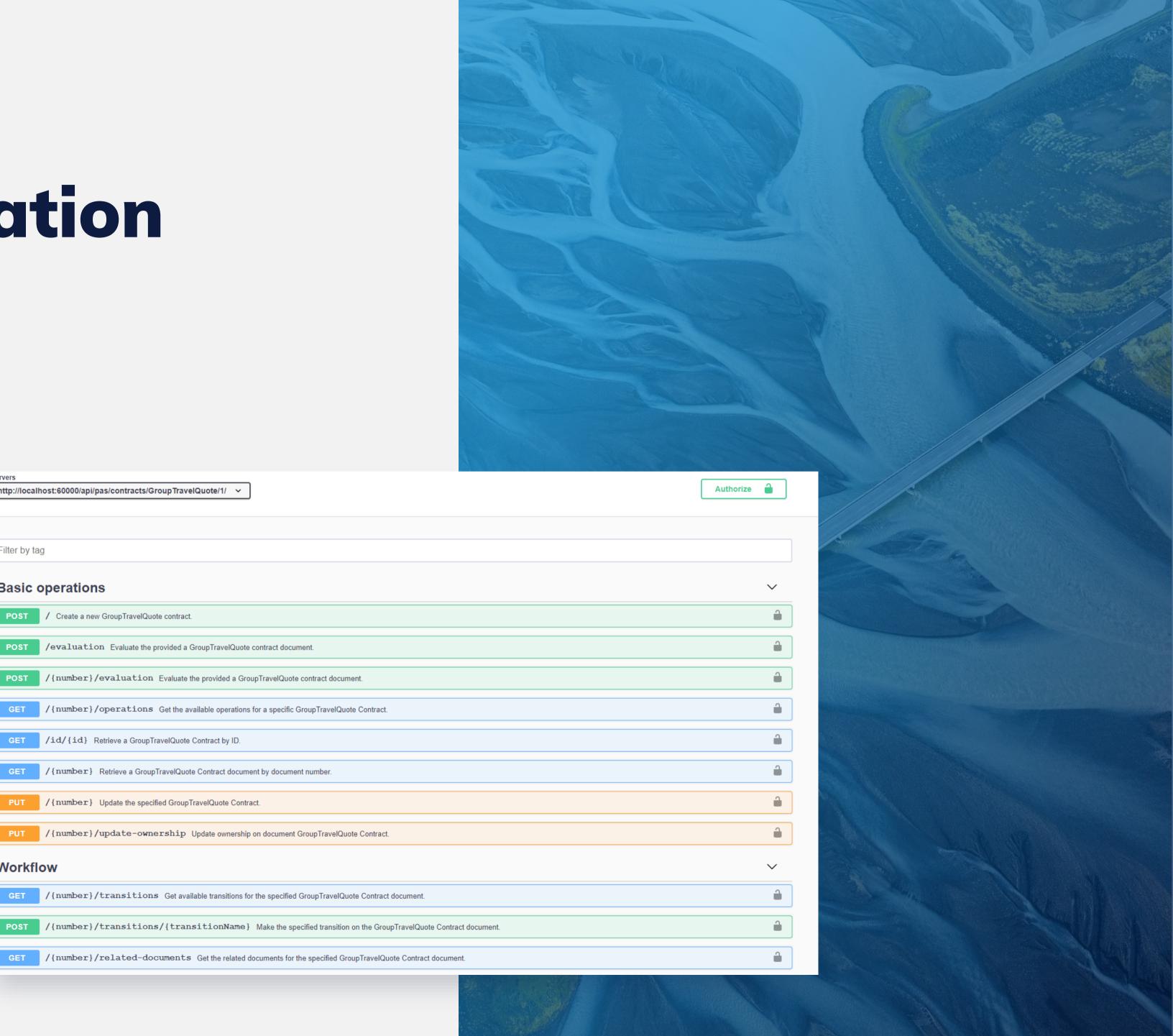
/{number} Retrieve a GroupTravelQuote Contract document by document number.

Filter by tag

Workflow

**Basic operations** 

Simple integration with internal/external new and emerging innovation systems. Leverage our out-of-the-box discoverable API.

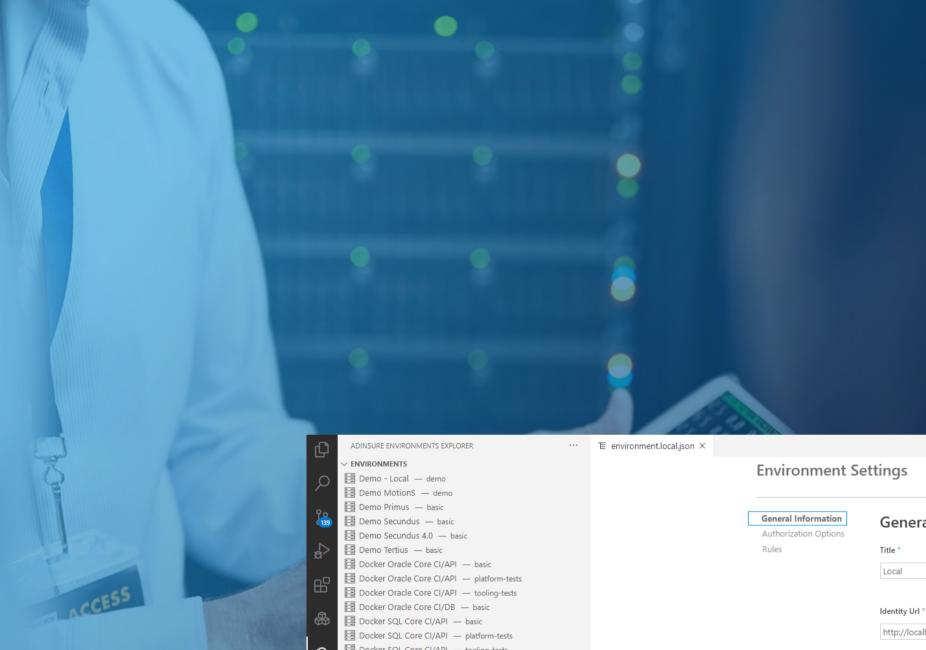




### Cloud support

Enhance the performance, agility, and operational efficiencies, and simplify your IT requirements by taking advantage of Public and Private cloud support for Azure, Oracle Cloud, and AWS.

			cioud support for Azui
	ADINSURE ENVIRONMENTS EXPLORER	local,json ×	
CCESS  ACCESS  ACCESS	ADINSURE ENVIRONMENTS EXPLORER  WENVIRONMENTS  Demo - Local — demo Demo MotionS — demo Demo Primus — basic Demo Secundus — basic Demo Secundus — basic Demo Tertius — basic Docker Oracle Core CI/API — basic Docker Oracle Core CI/API — platform-tests Docker Oracle Core CI/API — tooling-tests Docker Oracle Core CI/API — basic Docker SQL Core CI/API — basic Docker SQL Core CI/API — basic Docker SQL Core CI/API — tooling-tests Docker SQL Core CI/API — basic Experimental - Local — experimental Kubernetes performance — basic Local — basic Local — wizards Master Oracle Staging — basic Master SQL Staging — basic Master SQL Staging — basic Master SQL Staging — basic Platform Tests - Local — platform-tests	General Information Authorization Options Rules  General Information Title *  Local  Identity Url *  http://localhost:60001  Server Url *  http://localhost:60000  Client Url  http://localhost:60004	Refresh Save
	CHANGES  Authorization  Configuration  AccidentalDeath basic - tariff-life-riders - version 1  AccidentalRiderPackage basic - tariff-life-riders - version 1  AccountTypeDataProvider basic - accounting - version 1  AccountTypeDataSource basic - accounting - version 1	Elasticsearch Url  http://localhost:9200  Elasticsearch Index  adinsure_index	
<ul> <li>S</li> </ul>	<ul> <li>AccountingPeriodDetailsDataProvider basic - acc-period-cl</li> <li>AccountingPeriodDetailsDataSource basic - acc-period-clos</li> <li>AccountingPeriodReopenEtlService basic - acc-period-closi</li> <li>AccountingPeriodsView basic - acc-period-closing - version 1</li> <li>ActivateProfitShareRule basic - segment-life - version 1</li> <li>ActiveAutomaticBillingDefinitionsDataProvider system - a</li> <li>ActiveAutomaticBillingDefinitionsDataSource system - acc</li> <li>ActiveConsentsView basic - travelproduct - version 1</li> <li>ActivePolicyOwnershipChanged system - contract - version 1</li> <li>ActivitiesByEntityIdDataSource system - infrastructure - version 1</li> <li>ActivitiesDataSource system - infrastructure - version 1</li> <li>ActivitiesView system - infrastructure - version 1</li> <li>ActivityEffort system - infrastructure - version 1</li> <li>ActivityPriority system - infrastructure - version 1</li> <li>ActivityPriority system - infrastructure - version 1</li> <li>ActivityPriority system - infrastructure - version 1</li> <li>ActivityScheduleExecutionCompleted system - infrastructure</li> <li>ActivityScheduleExecutionFailed system - infrastructure - ve</li> </ul>	Target Layer * Current working layer name - the most specific layer of the current working basic  Target Solution Solution form which the layer hierarchy is loaded. Solutions are stated in the default-solution  Authorization Options	



### Configurable business logic

AdInsure is designed to be easy to maintain, upgrade and change. Every feature that it provides is configurable by IT and Business teams: processes, products, rules, and even UX.

> 🗇 Life Riders — Insurance Line

Sales and Underwriting Processes

→ Health — Product Segment→ Life — Product Segment

Cargo — Product Line

✓ ☑ Motor — Product Line

CELENT DEMO PRODUCT
Authorizations
Components
Documents

Libraries

CELENT DEMO QUOTE

{} General Properties

{} Summary Structure

InitialView (Script)

EventHandler (Script)

Related Documents
Result Validations

☐ CheckCoverageCombinations
☐ CheckCoverageCombinations (Script)

Translations

API

Rules

{} Document Flow

() Data Model
Forms
Validations
Mapping (Script)

Marine and Transport Insurance — Insurance Line

Property and Liability — Product Segment
 Vehicles and Transport — Product Segment

Product Motor Casco — Product

CelentDemoQuote — version 1

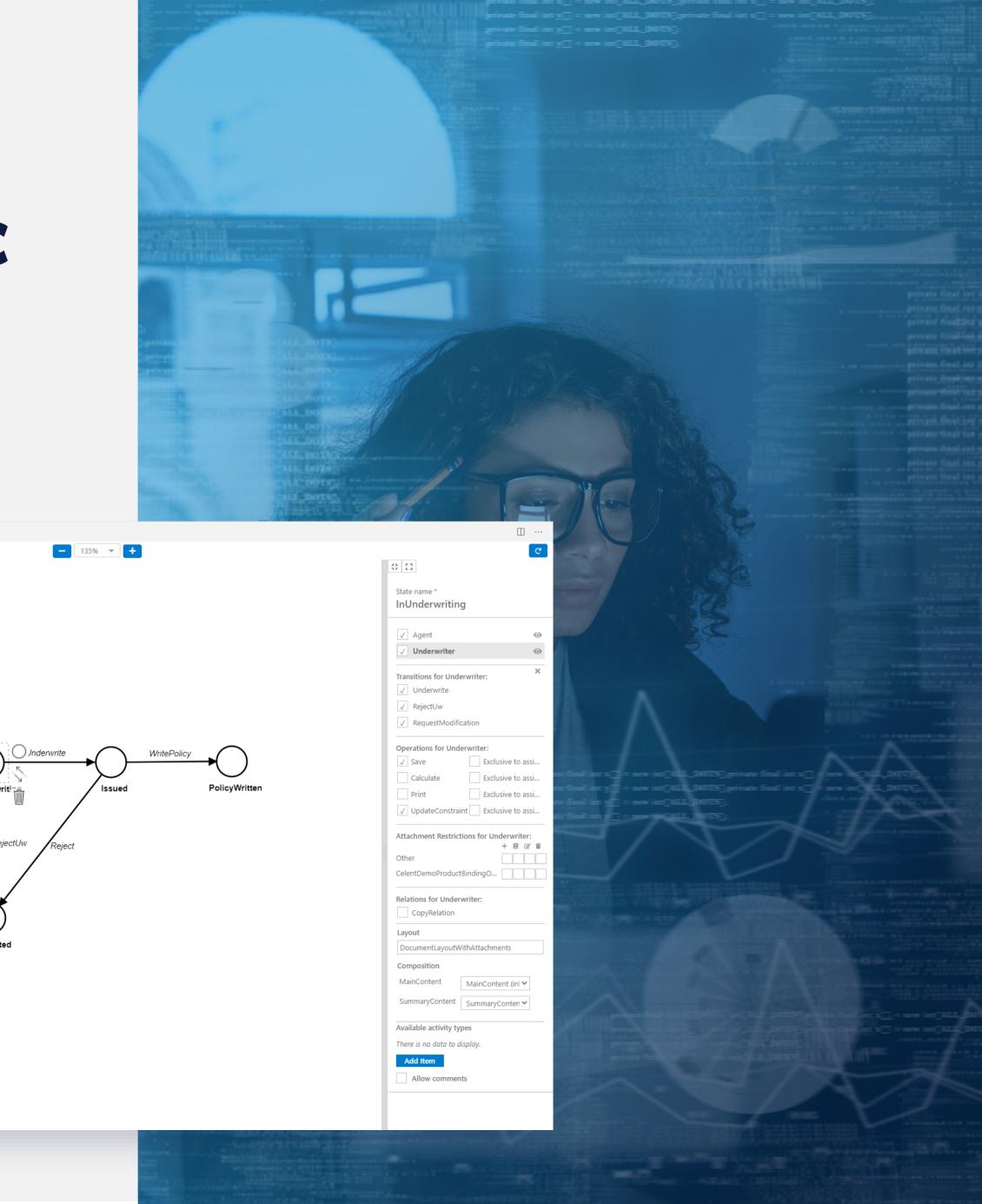
🗇 Celent Demo product — Product 🤌 🖉

CelentDemoQuoteGeneralAmendment — version 1

DiscardByAgent

Settings

RequestModification





### Compliance

Implement regulatory compliance with regularly updated compliance features, including personal data protection, security and transaction logging, sales process management, and IFRS.

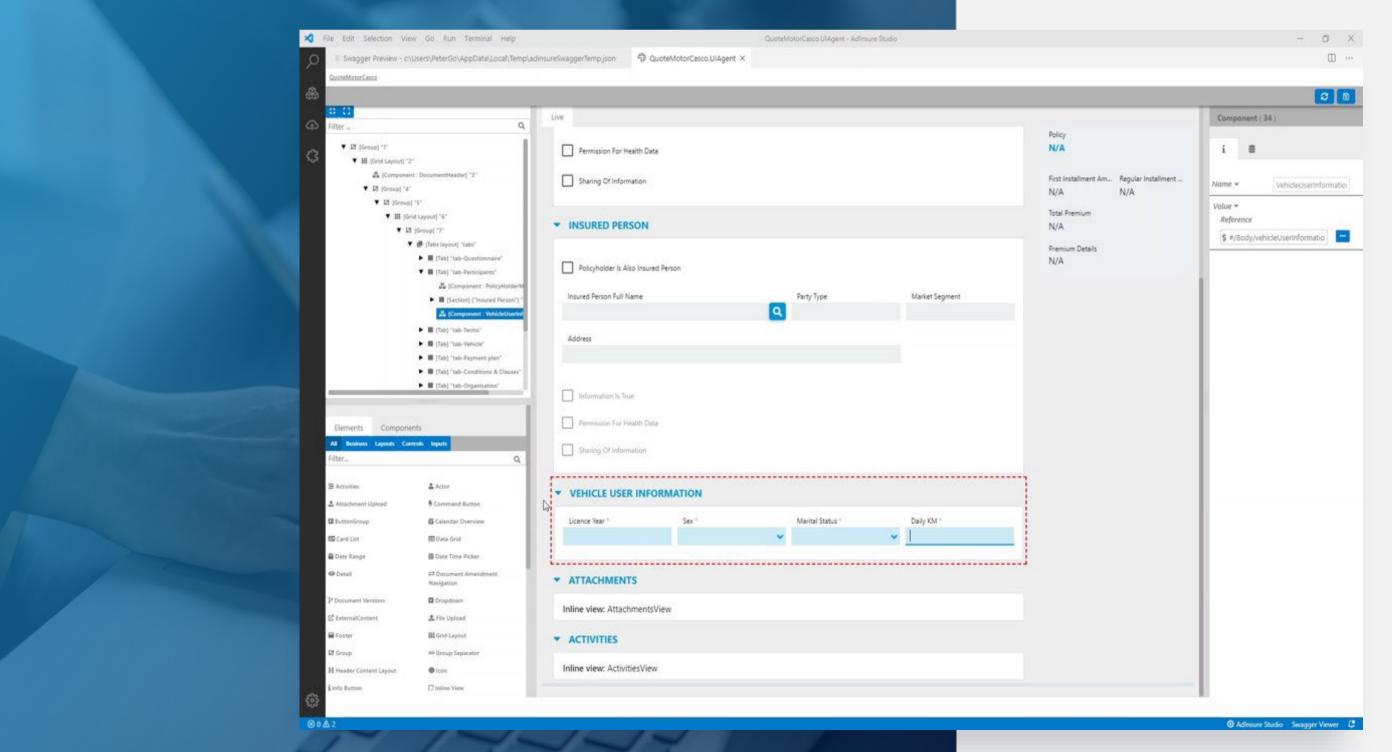
INFO CALCULATION	MAIN INFORMATION	TERMS	QUESTIONNAIRES	BENEFICIARIES	CONDITIONS & CLAUSES	SURRENDER TABLE	OWNERSHIP		<b>V</b>	•
QUESTIONNAI	RE A							Agent  Billy Armstrong		
What is your curr	ent height and weight?							Policyholder	Insured F	
Height (cm)		Weight (kg)		Body Mass Index				Jack Black	Jack B	lack
175.00		62.00		20.24				Policy Start Date	Policy En	nd Date
17 3.00		02.00		20.27				01.09.2022	01.09.2	2032
X Have yo	u smoked cigarettes in the pas	st 12 months?						Term 10		
That's ye	a omokea organetteo in the pat	30 12 monaro.						Payment Start Date	Paymani	t End Date
								01.09.2022	01.09.2	
X V Have yo	u smoked 30 cigarettes per da	y or more in the p	east 12 months?					Installment Amount		
								196.54 EUR	Month!	t Frequency
									Working	,
X V Do you	drink alcohol?							Unconfirmed Constraints  1		
								'		
Do you use any ilegal drugs?								Main Risk		05 074 00 51
					Survival:	Survival: 25,871.00 E Death: 25,871.00 E				
Dagaya	ur occupation involve working	in any armed force	nee/ nolice working at heigh	ate on oil platforms in to	inneling/underground minining	nerchant marine / fishing wa	rking as a			20,07 1.00 EC
Does your occupation involve working in any armed forces/ police, working at heights, on oil platforms, in tunneling/ underground minining, merchant marine/ fishing, working as a member of flying crew, commercial underwater diving?						Riders Permanent Disability:		20,000.00 EL		
IID a constant and a field	f-IIt							Daily Allowance:		20,000.00 EC 10.00 EL
"Do you do any of the following activites in your occupation?"  × Pilot or other flying crew						Accidental Death:	10,000.00 EU			
^ Filot of other flyl	ig crew						× •			
What is your role in ti	ne airplane?									

### 05 Operations

AdInsure makes insurers self-sufficient. It supports strong IT teams to contribute to modernization projects and business teams to manage change after production easily.



# All the capabilities and tools the operation teams need



The low code architecture, the Open API, and the expert and business mode of tools such as AdInsure Studio, support implementation projects and ease of change once in production.

### Modernization project. Expert tools for project teams

+ ¢ ✿ ₹ TP-164 ×

InsurancProductEpic

20220112\_090235(0).jpg

Linked Issues

ASKS EXPLORER: ADINSURE ISSUES

My Insurance Products - Life No Issues Found

My Insurance Products - Non-Life 23 Issues

My Sales Products - Life No Issues Found

My Other Configurations No Issues Found To Do Insurance Products - Life No Issues Found To Do Insurance Products - Non-Life 30 Issues

TP-164 Configure InsuranceProducts > Motor I...

TP-165 Configure discounts/surcharges for th... TP-166 Configure deductibles for the Insuranc...

TP-291 Configure InsuranceProducts > Motor I... TP-158 Configure InsuranceProducts > Motor I...

TP-161 Configure limits for the InsuranceProd... TP-160 Configure deductibles for the Insuranc... TP-159 Configure discounts/surcharges for th...

TP-154 Configure InsuranceProducts > Motor I... TP-157 Configure limits for the InsuranceProd...

TP-156 Configure deductibles for the Insuranc... TP-155 Configure discounts/surcharges for th...

TP-150 Configure InsuranceProducts > Motor I...

TP-153 Configure limits for the InsuranceProd... TP-152 Configure deductibles for the Insuranc...

TP-151 Configure discounts/surcharges for th...

TP-145 Configure InsuranceProducts > Motor I... TP-148 Configure limits for the InsuranceProd...

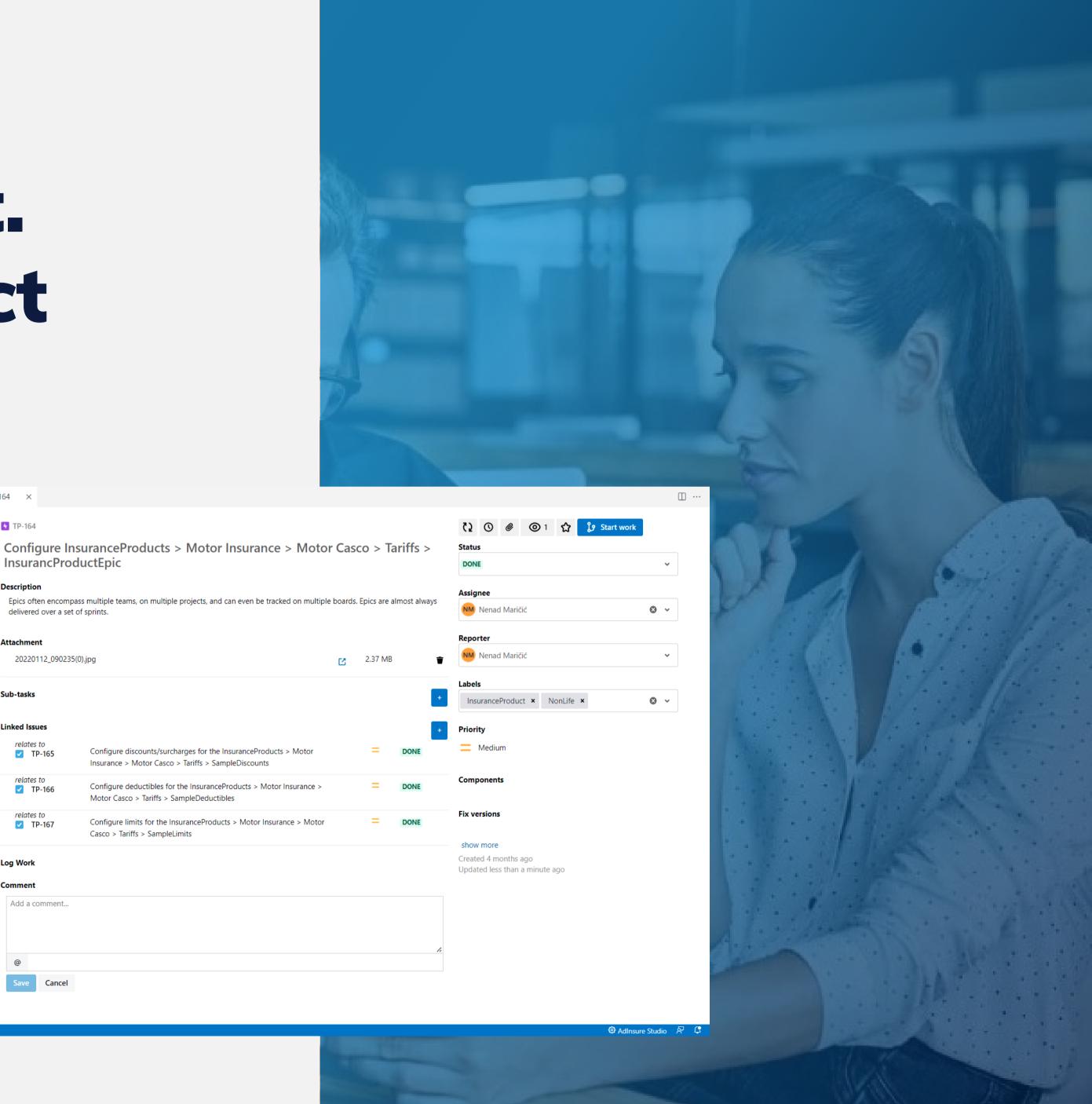
TP-147 Configure deductibles for the Insuranc... TP-146 Configure discounts/surcharges for th... TP-140 Configure InsuranceProducts > Motor I...

TP-143 Configure limits for the InsuranceProd... TP-142 Configure deductibles for the Insuranc... TP-141 Configure discounts/surcharges for th... TP-135 Configure InsuranceProducts > Motor I.. TP-138 Configure limits for the InsuranceProd... TP-137 Configure deductibles for the Insuranc... TP-136 Configure discounts/surcharges for th... TP-293 Configure InsuranceProducts > Motor I... TP-294 Configure discounts/surcharges for th...

To Do Sales Products - Life No Issues Found To Do Sales Products - Non-Life 9 Issues To Do Other Configurations No Issues Found

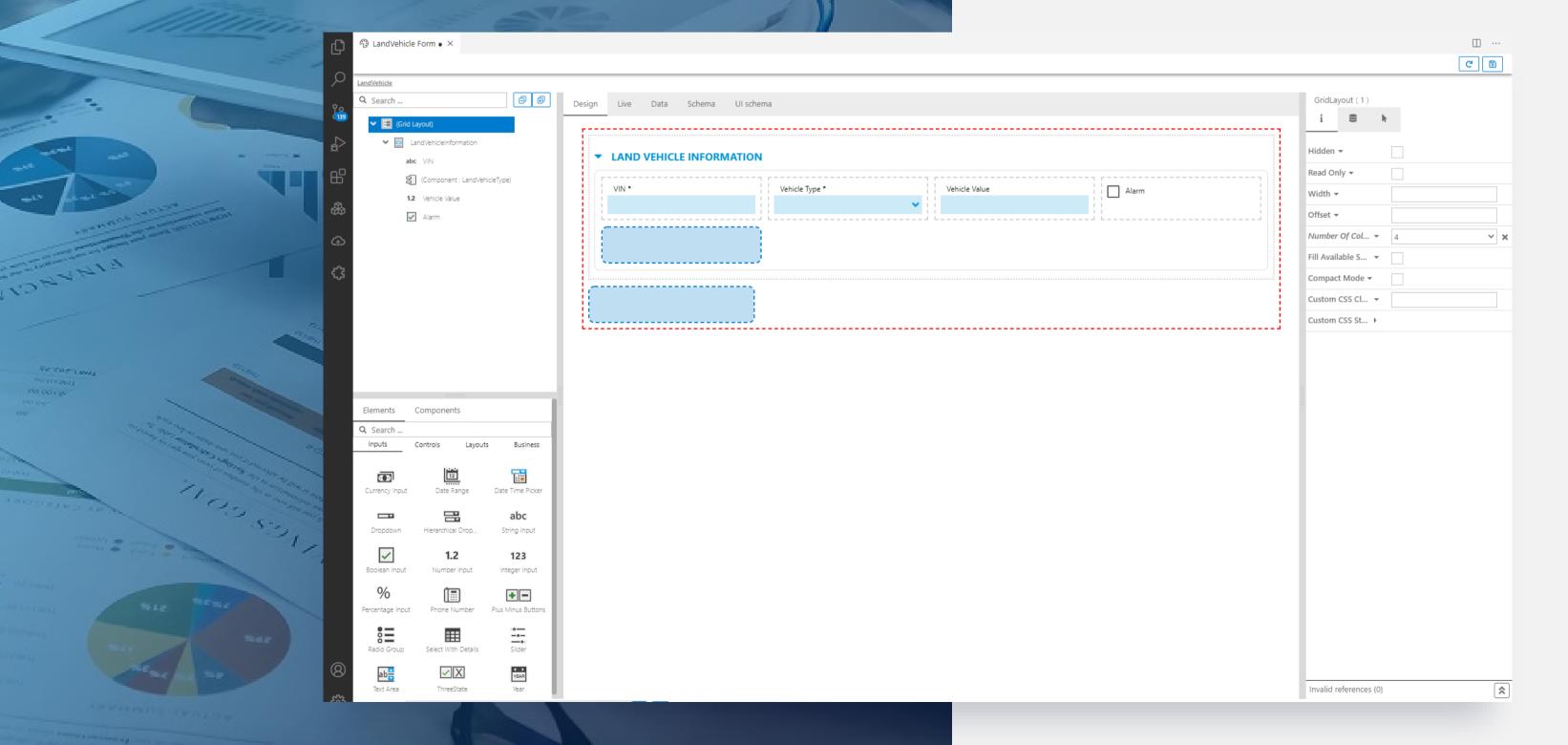
My Sales Products - Non-Life 2 Issues

The low code architecture and tools such as AdInsure Studio, enable your partners and your own Business and IT teams to participate in all phases of the migration and deployment projects.





# Managing change. Low-code tools for business and IT teams



AdInsure allows insurers to limit their dependency on vendors and become self-sufficient at running operations and managing change: launching new business lines, testing innovative offerings, and more.

### 06 Value

AdInsure makes insurance business teams more productive and helps operation teams tackle modernization and change easily. To the executive team, it provides clear cost benefits and minimizes the risk of compliance.

### AdInsure is much more than just a legacy modernization solution

#### **Become truly agile**

React quickly to market changes, including providing emerging risk coverage and integrating with new distribution channels, and ecosystem partners.

### **Streamline compliance**

Streamline the implementation of growing regulatory compliance requirements.

### **Simplify digital transformation**

Digitize data, digitalize insurance products, automate processes, such as underwriting and claims, and transform business models.

#### Improve operational efficiency

Gain the ability to make changes without adding to the IT backlog. Become vendor independent and control the effort and time needed to make changes.

#### **Accelerate product innovation**

Build a profitable product portfolio by gaining the ability to prototype, test, and launch new products and lines of business rapidly.

THE ADINSURE DIFFERENTIATION —

# A rich feature set, future-oriented architecture, and low-code tools support your business to win the digital race

### A balanced feature set that extends beyond core

Start by replacing your legacy PAS, Claims, and Billing systems and then add non-core features such as reinsurance, portals, data, and analytics.

### Changes made simple – become fast at everything

AdInsure was designed on low code principles to simplify the management of processes, workflows, and product tariffs. You can even customize the UI of front-end, service, and back-office portals.

### Start small, grow later

Use only the functionalities you need - product configuration and new business and policy management – and add new functionalities later: claims management and reinsurance. Start with one line of business and later expand to new ones.

### Seamless integration into existing and future IT systems

Integration capabilities make it easy to integrate with existing and emerging innovation systems (Insurtech).

### **Full consolidation potential**

Adlnsure supports life and non-life insurance lines without limiting product complexity. You can use it to consolidate several core systems across different lines of business on a single platform.



### About Adacta

Adacta is a leading software provider for the insurance industry. Our insurance platform, Adlnsure, gives life and non-life insurers a future-proof way to streamline their operations and processes.

Formed in 1989, Adacta spent decades helping insurance organisations to grow their digital capabilities and drive new profits. Their mission is simple: empower tomorrow's industry leaders to reach their potential through technology.